



AMW & Co.

LEGAL PRACTITIONERS



2026

FIRM PROFILE

ANTICIPATE • RESOLVE • SUCCEED





Firm Overview

AMW & Co

Established in 1996, AMW & Co. Legal Practitioners is a full-service Zambian law firm with offices in Lusaka, Ndola, and Kitwe, advising a diverse portfolio of domestic and international clients. With nearly three decades of experience and a steadily expanding practice, the firm provides integrated legal solutions across transactional, contentious, and regulatory matters, underpinned by technical excellence, commercial insight, and a pragmatic approach to client service. The firm's expertise spans dispute resolution, corporate and commercial law, mining, energy, conveyancing, property and estate planning, construction, banking and finance, agricultural and environmental law, intellectual property and data protection, and immigration.

The firm comprises six partners and is led by Co-Managing Partners Kebby Wishimanga and Victoria Charlote Dean, with James Banda as Senior Partner, alongside Nakasamba Tikambenji Banda-Chanda, Swesha Musonda, and Kate Nalondwa-Mpengula.

At AMW & Co., our business is to serve our clients with commercially focused legal advice and practical solutions. Our teams provide integrated legal support across the business life cycle, from market entry and structuring to transactions, compliance and dispute resolution. Outlined hereunder are some of our major practice areas.

Dispute Resolution

This department focuses on dispute avoidance, litigation, arbitration, mediation and other forms of alternative dispute resolution. We act for clients in complex commercial disputes before courts, tribunals and arbitral institutions in Zambia and internationally. The team comprises eight Chartered Institute of Arbitrators (CIArb) affiliated practitioners, including four Fellows (FCIArb) and four Members (MCIArb), with partners serving in leadership positions within CIArb Zambia and the Lusaka International Arbitration Centre.

Our experience includes:

- Acting in Superior Courts and arbitral proceedings involving commercial, banking and finance, employment, property, construction, mining, energy and infrastructure disputes, including contractual, regulatory and franchise claims.
- Advising and representing clients in debt recovery, mortgage enforcement, shareholder disputes and commercial contract claims.
- Representing clients in domestic and international arbitration proceedings, including International Chamber of Commerce (ICC) arbitrations.



This department focuses on advising local and international corporations on corporate transactions, governance, market entry and strategic investments.

Our experience includes:

- Incorporations, local registrations, corporate structuring and investment implementation.
- Mergers and acquisitions, share acquisitions, business transfers, asset purchases and disposals.
- Joint ventures, shareholder arrangements, strategic alliances and cross-border investments.
- Corporate governance, company secretarial services and regulatory compliance.
- Competition and consumer protection matters, merger notifications and regulatory approvals.
- Legal due diligence, transaction structuring, transaction documentation, competition approvals and foreign exchange regulatory compliance.

Mining

At AMW & Co., we recognise that the mining industry is the backbone of our economy. We advise mining companies, investors, financiers, contractors and project developers on mining-related matters across the project lifecycle. With a strong presence on the Copperbelt, the Firm is strategically positioned at the heart of Zambia's mining sector, connecting investors, operators, regulators and local communities. Our team stands ready to support the Government of the Republic of Zambia's ambition of increasing copper production to 3 million metric tonnes by 2031.

Our experience includes:

- Acquisition, transfer, renewal and maintenance of mining and exploration licences.
- Mining-sector mergers and acquisitions, investment structuring and project development.
- Local content compliance and supplier participation requirements.
- Land acquisition, access rights, compensation, resettlement and stakeholder engagement.
- Royalties, offtake arrangements, EPC contracts, contractor agreements and mining services contracts.
- Mining disputes, licence-related claims and regulatory enforcement matters.
- Vendor and purchaser due diligence, Ministry approvals and environmental compliance requirements.



Energy

2026 Firm Profile / Areas of Practice

Over the years, Zambia has emerged as a key destination for energy investment in the region. Our Energy department advises developers, investors, utilities, financiers, contractors and energy-intensive businesses on conventional and renewable energy projects throughout Zambia. We support clients across the full project lifecycle, from development and licensing to financing, construction and operation.

Our experience includes:

- Advising on solar, hydroelectric, thermal and transmission infrastructure projects.
- Energy project development, investment structuring and project implementation.
- Regulatory approvals, licensing and compliance before the Energy Regulation Board and other sector regulators.
- Power purchase agreements, EPC contracts, operation and maintenance agreements, connection agreements and related project documentation.
- Energy project finance, security arrangements and lender due diligence.
- Land acquisition, environmental compliance and stakeholder engagement for energy developments.
- Energy-related acquisitions, disposals and strategic investments.

Conveyancing/Property and Estate Planning

Our department advises developers, investors, financial institutions, pension funds, public bodies and private landowners on real estate transactions, land administration and estate planning matters. The firm combines technical property expertise with commercial insight, supporting clients on acquisitions, developments, large-scale land projects and succession planning.

Our experience includes:

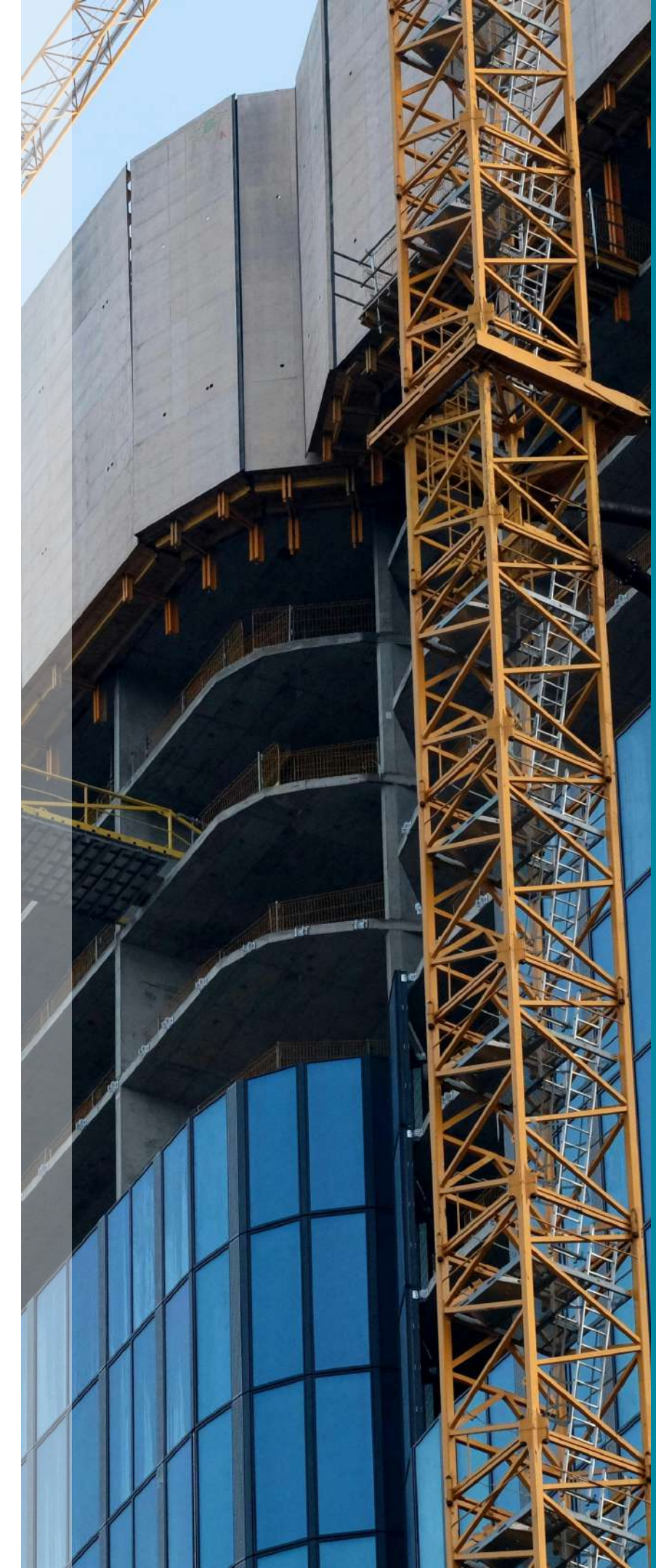
- Property acquisitions, disposals and development projects.
- Mortgages, leases, debentures and other property-related security arrangements.
- Land conversion, subdivision, titling and regularisation projects.
- Property due diligence, title investigations and regulatory approvals.
- Land disputes, title challenges, access rights and related property claims.
- Estate planning, wills, trusts, probate and estate administration.



Zambia has experienced significant growth in infrastructure and construction development in recent years. In response to this growth, the Firm has developed a strong construction and infrastructure practice, providing legal support to developers, contractors, consultants, financiers and public sector entities involved in major projects. Our Senior Partner, Mr James Banda, is a recognised construction law practitioner who has authored the Zambia chapter of FIDIC Contracts in Africa and the Middle East and serves as an adjudicator in construction and infrastructure disputes.

Our experience includes:

- Drafting and negotiating Engineering, Procurement and Construction (EPC) contracts, Engineering, Procurement and Construction Management (EPCM) contracts, International Federation of Consulting Engineers (FIDIC) standard form contracts and bespoke construction agreements.
- Advising on project procurement strategies, contract administration, risk allocation and project delivery structures.
- Supporting Public-Private Partnerships (PPPs) and major infrastructure developments across multiple sectors.
- Advising on contractor claims, delay and disruption claims, extensions of time, variations, liquidated damages and payment disputes.
- Assisting clients with project financing, security arrangements, lender due diligence and bankability reviews.
- Representing clients in construction litigation, arbitration, adjudication and other dispute resolution proceedings.



Banking and finance is one of the Firm's largest practice areas. We act for many of Zambia's leading banks and financial institutions on lending, security, regulatory compliance, restructuring and complex financing transactions. Our team supports clients throughout the transaction lifecycle, from structuring and documentation to enforcement, recovery and regulatory engagement.

Our experience includes:

- Advising lenders and borrowers on secured and unsecured lending transactions, syndicated facilities, project finance, acquisition finance and asset finance arrangements.
- Drafting and negotiating facility agreements, security documents, intercreditor arrangements, guarantees, debentures and related financing documentation.
- Advising on the perfection and enforcement of security interests, including PACRA registrations, mortgages, charges and security reviews.
- Advising on Bank of Zambia regulatory compliance, foreign exchange controls, prudential requirements and change of control approvals.
- Debt restructurings, workouts, insolvency-related matters, recovery proceedings and enforcement actions.



This department advises agribusinesses, investors, financiers and project developers on agricultural and environmental matters in Zambia. The practice supports clients on agricultural investments, project financing, environmental compliance, regulatory approvals and commercial arrangements across the sector.

Our experience includes:

- Agricultural investments, agribusiness acquisitions and agricultural infrastructure projects.
- Agricultural financing, project finance, warehouse arrangements, receivables financing, equipment financing and security structures.
- Investment structuring, joint ventures, supply arrangements, offtake agreements and commercial contracting.
- Land acquisition, land use, water rights, environmental approvals and sector-specific regulatory compliance.
- Environmental and social impact assessments, environmental due diligence and regulatory approvals.
- Environmental compliance audits, risk assessments, pollution control and natural resource management.
- ESG governance, sustainability obligations and stakeholder engagement.
- Disputes involving land access, water use, environmental compliance, commercial contracts and community claims.
- Advising clients on a broad range of matters relating to carbon credits, carbon offset projects and Reducing Emissions from Deforestation and Forest Degradation (REDD+) initiatives, including the conservation of forest carbon stocks, sustainable forest management and the enhancement of forest carbon stocks in developing countries.
- Advising on project development, land tenure and carbon rights, regulatory compliance, project agreements and benefit-sharing arrangements.



This department advises clients on the protection, management, enforcement and commercialisation of intellectual property and data rights in Zambia. The practice supports local and international clients with intellectual property registration, portfolio management, licensing, regulatory compliance, data governance, privacy and cybersecurity matters.

Our services include:

- Registering and managing trademarks, patents, copyrights, industrial designs and related intellectual property portfolios, including acting as local agents for foreign trademark and patent attorneys.
- Advising on intellectual property enforcement, licensing, assignments, commercialisation, portfolio strategy, infringement matters and the protection of intangible assets.
- Supporting clients on data protection compliance, privacy governance, data processing arrangements, cybersecurity risk management and regulatory requirements.
- Advising on the development and implementation of internal data governance and compliance frameworks.

Immigration Law

With increasing foreign investment and international mobility, this department advises individuals, corporates, employers, expatriates and international investors on immigration and relocation matters in Zambia. The practice supports clients with immigration applications, regulatory compliance, employment-related immigration, investor mobility and family relocation.

Our services include:

- Advising on and preparing applications for employment permits, investor permits, residence permits, spouse permits, business visas, waivers, renewals, variations and appeals.
- Supporting corporates and employers with expatriate compliance, work authorisation, employee onboarding, immigration audits, regulatory liaison and ongoing permit management.
- Advising individuals, families and investors on relocation planning, dependent applications, immigration status regularisation and related compliance requirements.
- Assisting with citizenship, permanent residence, nationality and immigration-related regulatory matters.



Meet Our Team



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**Corporate and Commercial Law,
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For further information on our services and capabilities, please visit:

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